

PUR-02780 THE MAUE CENTER

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 CONTRACT EXPIRATION- 4/2023
 RENEWALS- (2) Two (1) Year Options
 CONTACT- Carolyn Maue - carolyn@mauecenter.com

SCOPE OF WORK (Assignments)

	# Hours	Hourly Rate	Total
1. Coaching			
1a. Multi Level Coaching 12 month	48	\$375.00	\$18,000.00
1b. Executive Coaching 12 month	54	\$375.00	\$20,250.00
1c. Multi Level Coaching 9 month			
1c. Multi Level Coaching 9 month	41	\$375.00	\$15,375.00
1d. Executive Coaching 9 month	46	\$375.00	\$17,250.00
1e. Multi Level Coaching 6 month			
1e. Multi Level Coaching 6 month	34	\$375.00	\$12,750.00
1f. Executive Coaching 6 month	38	\$375.00	\$14,250.00
2. Strategy Development/Alignment			
	48	\$375.00	\$18,000.00
3. Organizational Culture Assessment & Alignment			
	128	\$350.00	\$44,800.00
4. Mission & Vision Work			
	16	\$375.00	\$6,000.00
5. Leadership Retreat Planning Development & Facilitation			
Sa 1 day retreat with 1 facilitator up to 15 participants	48	\$350.00	\$16,800.00
Sb 1 day retreat with 2 facilitator up to 30 participants	58	\$350.00	\$20,300.00
Sc Additional retreat day; Cost per day - 1 Facilitator	12	\$350.00	\$4,200.00
Sd Additional retreat day; Cost per day - 2 Facilitators	22	\$350.00	\$7,700.00
6. Leadership Development Content Design & Facilitation			
	112	\$350.00	\$39,200.00
7. TrainThe Trainer Services			
	24	\$150.00	\$3,600.00
8. Assessment Tools and Debrief			
Ba Hogan			\$400.00
Sb CDR 3D Suite			\$350.00
Be CDR 360			\$350.00
Bd Leadership Circle			\$500.00
Be Birkman			\$750.00
Bf Disc team per person			\$75.00
Bg Team Performance Accelerator team per person			\$90.00
Bh Individual Debrief	2	\$300.00	\$600.00
9. Facilitation			
	16	\$350.00	\$5,600.00

Assignment Clarifications and Comments

Executive Coaching includes 360 Process (Interviews or online survey)

Assessment tools will be additional and charged at cost.

Volume Discounts

- The above pricing is The Maue Center base pricing and does not include the 5% Assignment/Project discount pricing submitted in the 5/31/2019 submission and the Response to Questions document dated 7/30/2019
- The Maue Center will be pleased to offer a 3% discount for each purchase order between \$50,000 and \$100,000 in value.
- The Maue Center will be pleased to offer a 6% discount for each purchase order above \$100,000 in value.
- The above pricing and discounts only apply to purchase orders issued under ITN2019-00013 agreement.
- The Maue Center will consider participation in a rebate program for an individual University or SUS. This program/process needs to be clearly defined by FIU Procurement and agreed upon by The Maue Center.

General Clarifications and Comments

- Materials for presentations, retreats, etc., including workbooks and handouts, will be charged at cost. All effort will be made to reduce costs by providing master copies to client for duplication.
- Travel Reimbursement- It is understood that reimbursement will not be provided for travel for The Maue Center consultants based within a 50 mile radius of the participating university. Participating universities will be invoiced for travel expenses for The Maue Center Consultants based over 50 mile radius per University travel policy. Every effort will be made to deliver services efficiently to control expenses.
- Number of Facilitators - One facilitator will be provided for meetings and retreats for up to 15 participants; two facilitators will be provided for 16 to 30 participants. One coach will be provided for each coaching assignment.
- Workshop/meeting fees - Workshop fees will apply to up to 30 participants, with \$200 charged for each additional participant per workshop.
- Full day = 8 hours; half-day = 4 hours.

Signed by _____ / f6-
 Carolyn Maue
 President
 The Maue Center

Date 11/11/19