

PUR-02779 RIGHT MANAGEMENT
 CONTRACT EXPIRATION- 2/2023
 RENEWALS- (2) Two (1) Year Options
 CONTACT- Ryan Shea ryan.shea@rightflorida.com

Talent Management Services Florida

Leader Coaching	Program Duration/Description	Exclusive Fee Schedule	
Multilevel Coaching			
	In-Person Coaching	4 Months	\$8,000
		6 Months	\$12,000
		9 Months	\$14,000
		12 Months	\$16,000
	Virtual Coaching	4 Months	\$7,000
		6 Months	\$11,000
		9 Months	\$12,000
		12 Months	\$14,000
	Targeted Coaching <i>Provided Virtually</i>	Targeted, single-focus 12 – one on one coaching sessions Assumes diagnostics have taken place	\$4,500
On-Boarding Coaching <i>Provided Virtually</i>	Supports leaders to successful transition into the new role Accelerates his/her contributions to business results	\$4,500	
	Including a blend of assessments and 1:1 involvement of stakeholders Tailored to leader's individual assimilation and onboarding transition needs; 4 months	\$7,500	
Wrap Around Coaching <i>Provided Virtually</i>	Supplements education/ training component Involves a series of 1:1 meeting with the coach Focused on application of learning	\$5,250	

Talent Management	Exclusive Fee Schedule
Strategy Development/Alignment	\$16,250
Organizational Culture Assessment & Alignment	\$50,050
Mission & Vision Work	\$15,750

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Leadership Retreat Planning, Development & Facilitation		\$17,500
Leadership Development Content Design & Facilitation	Full day = 5 hours to max 8 hours Half day = 2 to 4 hours on site	\$2,800 a day \$1,750 half day
Train the Trainer Services		\$9,800

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Talent Management	Details	Exclusive Fee Schedule
Assessments <i>*other assessments available these are representative</i>	Hogan Lead Series	\$400
	360	\$250
	Birkman	\$150
	StrengthsFinder	\$40
	Emergenetics	\$150
	Everything DiSC	\$75
Facilitation	Full day = 5 hours to max 8 hours Half day = 2 to 4 hours on site	\$2,800 a day \$1,750 half day
Hourly Consulting Rate		\$350 an hour

Outplacement Services Florida

Program & Duration	Suggested Employee Level	Exclusive Fee Schedule
RightChoice 1 Month Enhanced	Non-Exempt/Exempt	\$1,500
RightChoice 3 Months	Supervisor/Manager	\$3,000
E•Series 6 Months	Director/VP	\$6,025
E•Series 12 Months	Senior Executive/EVP	\$10,275
Echelon Until Landing	EVP/President/C-Suite	\$22,550

Group Outplacement Delivery Services	Program Duration	Exclusive Fee Schedule
1 or 2 Day Group Workshop (Up to 12 Participants)*	1 or 2 day	\$1,000 per day

*Out of pocket expenses for meals, meeting rooms, etc., when necessary, will be re-billed at cost.

Right Management Programs with no assigned Career Coach

Program Length	RightFlex – On Demand Career Coach	Right Virtual – Online Portal
1 Month	\$950	\$500
2 Month	\$1,090	\$600
3 Month	\$1,250	\$750
6 Month	\$2,200	\$1,200

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Annual Spend	% Discount
\$0 - \$50k	0%
\$51 - \$250k	1.5%
\$251k - \$500k	3%

The volume discount will be applied to the annual spend for services. Upon achieving each spend threshold, fees will be reduced by the appropriate percentage in the future invoices. The discount will reset each calendar year of the contract. For example, the 1.5% discount will be applied to invoices that represent the spend of \$51,000+ as a discount in the billed service fee and not applied like a rebate to the \$50,000 spend already incurred.

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