

PUR-02777 FRANKLIN COVEY CLIENT SALES, INC  
CONTRACT EXPIRATION- 5/2023  
RENEWALS- (2) Two (1) Year Options  
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## All ACCESS + Pricing –Annual License – 500 seat pricing start for FIU Master Contract - \$110 per person level

Seats	3 Year Pricing	2 Year Pricing	1 Year Pricing
100 – 149	\$136	\$144	\$160
150 – 199	\$127	\$135	\$150
200 – 299	\$119	\$126	\$140
300 – 399	\$110	\$117	\$130
400 – 499	\$102	\$108	\$120
500 – 999	\$93	\$99	\$110
1,000 – 1,999	\$85	\$90	\$100
2,000 – 2,999	\$76	\$81	\$90
3,000 – 4,999	\$68	\$72	\$80
5,000 – 9,999	\$59	\$63	\$70
10,000 – 19,999	\$51	\$54	\$60
20,000 +	\$42	\$45	\$50

# Consultant and Materials Pricing

	AAP Clients	Non-AAP Clients
Level 1 Consultant	\$3,300	\$3,500
Level 2 Consultant	\$3,900	\$4,700
4DX Consultant	\$4,600	\$5,250

Participant kit price to stay at \$35



This is a daily rate for Franklin Covey consultant, does not include travel and expenses. Level 2 consultants are used with there is

workshops that deliver to Senior Leadership on campus

# FIU contract proposal for All Access Pass-Plus

- AAP-Plus

- Each college who participates in master contract, would start with 100 minimum Passholders at the 500 to 999 passholder Rate: \$110/Person or \$11,000 per college at a minimum for All Access Pass use for the annual license. At renewal time for master contract, we would look at total use, and adjust pricing accordingly on total colleges purchase.

- Each college is able to take advantage of the Multi Year Agreement, saving 10% off price for 2 year agreement, and 15% off price for 3 year agreement.

